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April • 2017

**Issue 2
41st Year**

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Crystal Lake Management and Staff

ManagerTom
Office Phone.....(727) 544-2745
Office FAX.....(727) 549-1337
Office Hours.....TBD
Maintenance.....Emergency: 727-657-6265

HOA Board Officers

President:.....Cliff Shaffer.....(727) 504-7012
1st Vice Pres.:.....Joan Mrowiec.....(810) 278-6114
Secretary:Violet Escobar.....(727) 278-7310
Treasurer:Kim Gaines.....(727) 320-7854
Advisor.....Stephanie Anderson.....(585) 943-8135

Courier Editor & Communications

Stephanie Anderson: (585) 943-8135
wdwisgreat@gmail.com

Crystal Lake Facebook group link:

See/Call/e-Mail -
Violet for your Invitation to join

Neighborhood Watch

Non-emergency, Pinellas Park Police
Department at (727) 369-7864
Emergency: Police, Fire, Medical, please dial
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To report a street light out: call Duke Energy
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Block Captain Coordinator

Ursula Korten-Tompkins ... Lot 208, 1st St.

Block Captains

Circle – 242 - 267 ...Vickie Craver (248)
1st St – 200 - 241Ursula & Joe (208)
2nd St – 184-199Dan Whallon (190)
3rd St – 164 -183Dawn Ramsdell
4th St – 111 –161Kim Gaines (158)
5th St – 89 – 110....Kimberly Wynne Zomberg
6th St – 65-87Stacy Werner-Szlosek

We are always grateful to our Block Captains who bring your copy of the Courier to your door every month. Block captains also hand out flyers and notices when needed.

To contact Vickie: call 727- 288-3991 or see her at lot #248 after 3 o'clock.

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EDITOR'S NOTES

Ismell Spring!! This has always been my favorite time of year. Everything is new and fresh. Smells are different in the air. Being in this sunny State, all I think of is coconuts and palm trees and this season makes it more real and exciting.

The waters will start warming up so we can enjoy our beautiful pool again before it becomes a hot tub. I look forward to seeing friendly faces on deck and playing water games.

Speaking of the Clubhouse and the pool, we are celebrating Easter in Crystal Lake and would love to have you join us for this special day!



The HOA is planning an Easter Luncheon for Saturday, April 15th at 1:00 pm. Delicious baked hams will be furnished so please feel free to bring your favorite side dish or dessert. We look forward to seeing you there!

HOUSE KEEPING

In last months Courier there was a post regarding pets. It has been a pretty large topic the past few weeks and now more people have been coming forward regarding the problem. Some have seen certain residents walking their dogs and not picking up after them.

It will not be tolerated and further action is being taken to see that we all can live in a clean and friendly neighborhood. Video is being taken, as well as, photos so we can report it to management and see that it is stopped.

Violet Escobar posted something of interest regarding this very thing. This is what was said in her post:



"I'm not sure where the most responsibility lies with the issue of pets. It's possibly when people meet with the Manager looking to buy a home here and the prospectus/rules and regulations are read.

I know that when I bought here, I only half listened when this information was discussed with me because I just wanted to buy my home and get settled in. It wasn't until later when situations arose that I knew I had to read through this information for myself.

...continued on page 6



It troubles me through and through when I hear that people are so disappointed with these rules that they should have noted before they signed their lease, that they are now angry and wanting to move.

We don't want to lose our good neighbors but the rules clearly state that all pets must be on a leash always when outside of the home... and not just tied to a post in the yard or left to roam.

It's not just whether the pet is 'fixed' and collared, it's also because of what these pets that roam free are leaving in other yards or what they're doing in other yards, such as digging in flower beds, etc.

No one wants to remove your pets but we do need to get rid of the feral cats that are multiplying as fast as rabbits.

Please help us get this problem under control by keeping your pet inside and not putting food out for other animals... think- raccoons, possums, rats, etc."

These pets are OUR family. For some, it's their only family's their saving grace. We need to make this a community that can enjoy their fur babies, but we all need to follow the rules.

HOME OWNERS ASSOCIATION UPDATES

We had our monthly HOA meeting on Monday, March 6th and the turn out was small, but productive. That's ok. We encourage you to come to the meetings, but you don't need to to be informed. That's what this blog is for.



If you noticed above we have our new/original Board that was voted into office this last meeting. With one addition...ME! I was nominated by the Board to support, advise, and help out our community in any way I can. All members that were present agreed, so we now have a full Board to hear you out and take things by the horns and fight for what we know is right and just.

I am honored to be able to be a part of this. My background in Property Management goes way back in NYS. Working with Federal and State in all HUD and Fair Housing Regulations,

...continued on page 9



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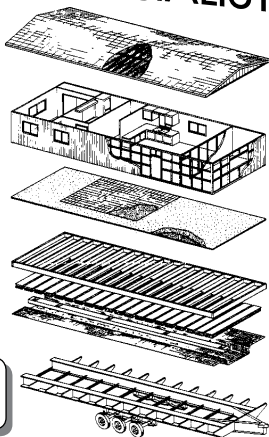
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I know we can make a difference. We can change what isn't right and ethical. We have a voice. We just need to use it.

If you know me I am never short on words or speaking my opinion (gee, really?). I will fight as far as it takes to get our neighborhood where it should be. Now we need to get our 115 so our voice means something.

I'm not doing this for me or the Board, I'm doing this for ALL of us. I will be your voice and so will the amazing, dedicated crew I get to work with to make this a reality.

If you don't know it by now we have a fantastic Board! The amount of work and effort behind the scenes is unreal! They work everyday on something for this park to make it a better place.

The past is what I hear about often from non-members. Well I am going to speak up now. This is NOT the past, this is NOW, the PRESENT. The future is going to be quite a different picture then what you have seen the past 10 years.

This is still our neighborhood, our home and we will not watch it fall apart. We may not own the property our homes sit on, but we own our homes, and where they sit matters. We all want the same thing. A safe, friendly, clean place to call home. So when we walk down the street or sit outside on our porch, we can enjoy the view of fresh cut grass, and freshly paved streets.


I love the sound of children playing outside. Giggling and laughing themselves silly, but in this neighborhood, we should only be hearing birds and the sound of the trees blowing in the breeze. As the prospectus states, this is a 55+ community, not a family community. The HOA is on board to fix this issue as well.

We have a lot of work ahead of us. It's going to take each of us to do it.

Enclosed in this newsletter you will find a copy of our HOA membership form. If you haven't already done so, I encourage you to fill it out and contact Violet so she can get it from you. If you can't pay the full \$12 for the year, then talk to Violet and she will work out a plan with you. YOUR VOICE COUNTS! We can't do this without you.

We went from 11 members joining last month to 48 as of the beginning of March!!! We only need 67 more to make this work. Almost halfway there!!!

...continued on page 10



So all I can say is hike up your pants and get ready to rumble because we are going in to get OUR way! It's OUR turn! Stick a fork in me I'm DONE!

To all the members so far, we want to thank you for being a voice in our community and stepping up to support the wellbeing of all of us. We are in this to the end people. We are not backing down till we have our 115 and we are going to make a difference not just for us but for parks all over the Country.

As I stated last month, there is a lot on the "To Do List" and we are going to move full steam ahead! We have been getting things in place, so when we have 2/3's we already have a head start.

UPDATE

We have come up with a solution to the age old problem of complaints not getting taken care of!! YAY!!!

You will see attached to this Courier a copy of a complaint form that you can detach and use. If there isn't any in the Clubhouse and you need more, please contact Violet and she will make sure you get a copy of one ASAP.

Once you fill out the form please, please, please place it in the HOA DOOR SLOT inside the Clubhouse NOT the OFFICE WALL SLOT. We will make a copy of it and Cliff will hand deliver them to the property manager to make sure he is getting them and we will give them 10 days to respond or take further action. We are done being ignored. The mailbox will be checked once a week for processing and we will keep files of progress.

HERE ARE THE RESPONSIBILITIES OF AN HOA MEMBER

- You will have a right to all HOA information that is not discussed in our Courier. (Meeting minutes and so forth).
- YOUR VOICE is the ONLY way to make a HUGE impact on what we CAN and CANNOT do, when it comes to our rights as home owners in a mobile home community.
- The HOA MUST HAVE 2/3's membership for us to help make the changes we want to make. (ex. Better lawn care, usable washers and dryers, paved streets, water not being turned off for repairs, and MOST IMPORTANTLY rent increases.). This is just a few things we can do. There is much much more!
- We now have a comity of some Board members and HOA members taking this to another level.

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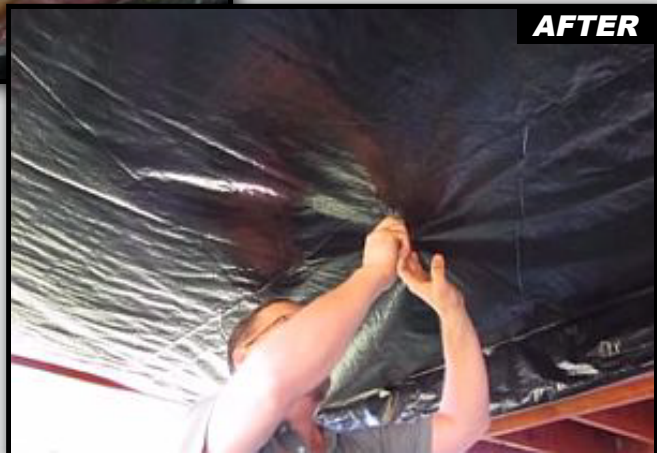
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- You can be involved OR not.
- When we have a vote we will come to YOU!
- We will give you basic updates here.
- Anything more detailed, we will send you updates of our progress.
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See you around the park!

NEIGHBORHOOD WATCH IS – YOU

We are a neighborhood watch...let's start acting like one. Too much vandalism and loitering going on around here.

Almost everyone has access to a camera and video. Start using them! The more evidence we have to bring to management the better. Also, the police.

Be Alert! Be Responsible! Be a good neighbor! Be safe!

Remember that your neighbors are the people who you can hope will be watching out for you, too. Don't be afraid to make that call to the PPPD if you see something that looks suspicious to you.

Please make note of the **NON-EMERGENCY NUMBER – 727-369-7864.**

Emergencies are always 911.





WELCOME ALL OUR NEWEST RESIDENTS

The Crystal Lake Home Owner's Association wishes to welcome you to your new home. We trust you will enjoy your living experiences here as much as we do.

MONTHLY HOA MEETING –

Monday, April 3rd @ 7:00 p.m.

Please join us the first Monday of every month when we hold our HOA meetings. This is a great time for you to find out what's being planned for your entertainment, discuss issues in the park, let us know about any concerns for the Board to take to Management or get answers from past concerns or just meet with your friends and neighbors. We have some new and exciting plans in the making. We'd love to see you there.

BINGO & SNACK BAR – SPONSORED BY YOUR HOA

People tell me all the time that this is one of the highlights of their week. We want you to bring your appetite to the clubhouse on Friday nights and plan to have dinner at the snack bar starting at 6:30 p.m. There's always a good assortment of chips and sodas that are included with your burger or dog or buy them separately. It's a great way to have dinner for \$3.00 or less on a Friday night.

Then Bingo starts at 7p.m. with lots of fun and a great way to bring home some extra cash. If you haven't played in a while, you're in for a surprise. It just gets better and better all the time. If you haven't played it before, don't worry... we love helping you along. For many of us, there's no better way to spend our Friday nights. We hope you'll be there to join in the fun next Friday night.

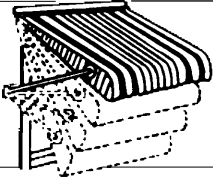


TEXAS HOLD 'EM

Every Saturday from 1pm – 5pm, guys & gals meet in the Clubhouse for Texas Hold 'em. If the Clubhouse is not available due to a private event or a holiday, Texas Hold 'em will be held on Sunday from 1P-5P.

The group started out small but continues to grow with new players joining in all the time. They want you to know that anyone is welcome and invite you to check 'em out. Be sure to be on time.

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Sunday	Monday	Tuesday
	MAY 2017 S M T W T F S 1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26 27 28 29 30 31	
2	3 7PM HOA Meeting	
9	10	
16 1PM-5PM Texas Hold 'em	17	
Easter		
23	24	
30		

Crystal Lake

Tuesday	Wednesday	Thursday	Friday	Saturday
			<i>*If the Clubhouse is not available due to a private event or a holiday, Texas Hold 'em will be held on Sunday from 1PM-5PM.</i>	<div>1</div> 1st, 8th, 22nd, 29th: *1PM–5PM Texas Hold 'em April Fool's Day
4	5	6	<div>7</div> 6:15PM- 7PM Snack Bar 7PM BINGO	<div>8</div> 1st, 8th, 22nd, 29th: *1PM–5PM Texas Hold 'em
11	12	13	<div>14</div> 6:15PM- 7PM Snack Bar 7PM BINGO	<div>15</div> 1st, 8th, 22nd, 29th: *1PM–5PM Texas Hold 'em 1PM HOA Sponsored Easter Luncheon
18	19	20	<div>21</div> 6:15PM- 7PM Snack Bar 7PM BINGO	<div>22</div> 1st, 8th, 22nd, 29th: *1PM–5PM Texas Hold 'em
25	26	27	<div>28</div> 6:15PM- 7PM Snack Bar 7PM BINGO	<div>29</div> 1st, 8th, 22nd, 29th: *1PM–5PM Texas Hold 'em

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Full Name	
Lot Number	
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- **OUR VISION:** We envision a community that offers an inspiring lifestyle and quality of life, and is a desirable place in which to live and enjoy the benefits of family, friends and community.
- **OUR MISSION:** Our mission is to enhance and preserve the quality of life and sense of community through effective and efficient management of the Association, enforcement of rules and support initiatives and improvements that benefit the greater good of the community.
- **OUR VALUES:** In all our activities we strive to achieve our vision and mission. We value integrity, fairness, common sense, community participation, respect, cooperation and sense of community.

INFORMATION: This information is collected for our purpose and will not be shared. •• **MEMBERSHIP:** Membership Fee is \$12 a year per household. •• **MEETINGS:** Meetings are held the FIRST MONDAY of the month.





COMPLAINT FORM

Community: _____

Resident Form to Report Issues and Concerns

Please use this form to communicate to our management staff so that we may respond in timely and informed manner. Thank you.

Date: _____

From: _____ (Confidential and not released)

Your lot Number/Address _____

Phone Number #1 _____ Phone #2 _____

Issue: _____

Details and background:

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Name

Date

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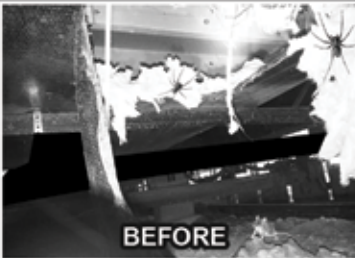
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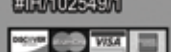
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Help for Severe Aortic Stenosis



Severe aortic stenosis is a narrowed aortic heart valve that doesn't open and close properly, reducing blood flow to the rest of the body.

Morton Plant Hospital is now enrolling eligible patients in the Medtronic Evolut R low-risk trial, which investigates the safety and effectiveness of a transcatheter aortic valve replacement (TAVR) system in patients with severe aortic stenosis who are at a low surgical mortality risk. TAVR is a minimally invasive alternative to open-heart surgery used to treat failing aortic heart valves in patients with severe aortic stenosis. Morton Plant Hospital was chosen as the first hospital in Tampa Bay to offer the TAVR procedure for patients with severe aortic stenosis who were at an intermediate or high surgical mortality risk. Our team has completed more than 700 TAVR procedures over the last five years.

To see if you or a loved one with severe aortic stenosis may be eligible for this trial, or for more information on the trial, call the Center for Advanced Valve and Structural Heart Care at Morton Plant Hospital at **(855) 44-VALVE (855-448-2583)** or visit **MortonPlantValveTrial.org**.



BayCare

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QUOTE OF THE MONTH

*“The tongue has the power of life and death, and those who love it will eat its fruit.”
Proverbs 18:21 (NIV)*

Watch for these heart attack symptoms

Hear disease is the leading cause of death for both men and women in the United States. Stay on the lookout for these basic signs of a heart attack:



- Chest pain. The classic signal of a heart attack is an uncomfortable feeling of pressure or squeezing in the chest.
- Jaw or arm pain. This tends to be more common in women, but don't ignore it.
- Heartburn/upset stomach. Don't write off stomach problems as just a minor ailment. Nausea and vomiting can occur during a heart attack.
- Shortness of breath. Again, more common among women, but seek assistance if you're having trouble breathing.
- Dizziness. You may feel lightheaded or on the verge of passing out.
- Sweating. Breaking out in a cold sweat is an additional symptom of a heart attack.

Choosing a doctor? Consider this study

Choosing a doctor is an important decision. Here's one factor to keep in mind: A study by the Harvard School of Public Health has found that patients who are treated by female doctors are less likely to die of the illness they're being treated for, and they're less likely to return to the hospital after discharge.

The study examined records of more than 1.5 million elderly Medicare patients admitted to hospitals for reasons other than surgery from 2011 to 2015. Patients treated by female physicians had a lower 30-day mortality rate than those treated by men, and over the course of four years, approximately 11 percent of patients treated by women died within one month of being hospitalized, compared with slightly more—11.5 percent—of patients treated by men.



Exploring the mysteries of an ancient codex

British and Dutch scientists have used high-tech imaging to uncover the secrets of an ancient Mexican manuscript, the eScience News website reports. The manuscript, known as the Codex Seiden, is a strip of deer hide five meters long that's been covered with gesso (a white plaster composed of gypsum and chalk) and folded according to style to make a document 20 pages long.

It dates back to approximately 1560, and was found in what's now known as the Oaxaca region of Mexico. Like other codices from that area and others, the Codex Seiden uses brightly-colored symbols to record history: wars, genealogy, and cultural information.

One intriguing discovery: The high-tech imaging found the image of an individual represented by a glyph of a twisted cord and a flint knife. The man or woman resembles a character found in other codices, and may be an important ancestor of two families connected to other archeological sites in Mexico.

Collision course

A huge space cloud is on a collision course with our galaxy, but don't panic—it's not expected to reach us for another 30 million years. According to NASA's Science Mission Directorate website, Smith's cloud, as it's known, is composed of enough gas to create two million stars the size of our size, and is orbiting the Milky Way at 700,000 mph.



The collision won't have much impact for anyone still around, as the cloud is much smaller than our galaxy, but scientists are watching it closely anyway, seeking explanations for its origin as well as other secrets of the universe.

Big dinosaurs, big eggs, and hatching times

How long did dinosaur eggs take to hatch? Paleontologists know very little about dinosaur embryology, but with CT scanners and high-resolution microscopy, they're finding out more.

The SciNews website reports on a recent find: Non-avian dinosaurs likely took longer to hatch than their feathered counterparts, much as modern reptiles hatch at a later age than today's birds. Scientists looked at the fossilized remains of two dinosaur embryos, looking at the formation of their teeth. Analyzing growth lines, they were able to determine that one dinosaur had died at three months, and the other at six months.



The difference in hatching times may have had an impact on the large dinosaurs' eventual demise. Because they require more food and other resources to live to adult size, larger reptiles were likely more vulnerable than smaller animals (amphibians, birds, and other mammals) to an extinction event.

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ASPCA Month. The American Society for the Prevention of Cruelty to Animals was the first humane society established in North America, and today it's one of the largest in the world. The ASPCA's mission, as stated by founder Henry Bergh in 1866, is "to provide effective means for the prevention of cruelty to animals throughout the United States."

Global Child Nutrition Month. Sponsored by the Global Child Nutrition Foundation, whose mission is to expand opportunities for the world's children to receive adequate nutrition for learning and help them achieve their potential. "We envision a future where school meals sustainably nourish all children and help them, their families, communities, and nations to thrive," reads its vision statement.



National Autism Awareness Month. Launched by the Autism Society nearly a quarter-century ago, this event is a nationwide effort to promote autism awareness, inclusion and self-determination for all, and assure that each person with autism spectrum disorder is provided the opportunity to achieve the highest possible quality of life.

National Kite Month. Every year in April, kite enthusiasts across North America celebrate the history and the future of the world's favorite pastime by letting their kites fly. April was chosen as National Kite Month because as the first month in spring, it's when most kite fliers are starting to bring their kites out of the closet and prepare for warm weather and summer fun.



National Youth Violence Prevention Week, April 3-7. A campaign to raise awareness and educate students, teachers, school administrators, counselors, school resource officers, school staff, parents, and the public on effective ways to prevent or reduce youth violence.

National Robotics Week, April 8-16. The purpose of National Robotics Week is to celebrate the United States as a leader in robotics technology development, educate the public about how robotics technology affects society, advocate for increased funding for robotics technology research and development, and inspire students of all ages to pursue careers in robotics and other science, technology, engineering, and math-related fields.

Animal Care and Control Appreciation Week, April 9-15. A week of appreciation and recognition for the hard-working men and women who risk their lives and devote huge amounts of personal time and resources while serving the public as well as animals in need.



Money Smart Week, April 22-29. Money Smart Week began as a coordinated effort of the Money Smart Advisory Council, a diverse group of more than 40 Chicago-area organizations working together to promote personal financial literacy.

How doctors stay healthy

Doctors are exposed to germs and diseases every day, so how do they avoid getting sick themselves? Follow their rules for staying healthy when surrounded by illness:



- **Wash your hands often.** Use soap and water, and take your time. Try singing “Happy Birthday to You” twice in your head as you wash. Wash your hands before eating, after using the bathroom, and before touching your face and mouth. If washing is inconvenient, use a hand sanitizer.
- **Eat a healthy diet.** A good mix of fruits and vegetables will provide the vitamins your immune system needs to fight off infections early—before they balloon into major health issues.
- **Get sufficient sleep.** Lost sleep can damage your ability to fight off disease. Get seven to nine hours a night to stay healthy and alert.
- **Clean off surfaces.** Wipe down your phone and keyboard often to get rid of germs and bacteria. Wash or sanitize your hands after touching doorknobs or shaking hands. Remember that some viruses and bacteria can live for days on surfaces that haven’t been cleaned.

Be on the lookout for ‘sick building syndrome’

Is your home or workplace making you sick? “Sick building syndrome,” also known as “multiple chemical sensitivity,” is a condition in which people become ill due to prolonged exposure to mold, formaldehyde, or other dangerous substances that can spread through a building’s ventilation system virtually undetected. Everyone should watch for signs that their environment may be hazardous to his or her health. Here are some symptoms:

- Frequent headaches
- Persistent fatigue
- Dizziness and nausea
- Difficulty with concentration
- Problems with memory
- Frequent muscle pain, stiffness, or cramps
- Dry skin or itchiness
- Chest pain or heart palpitations
- Persistent sore throat and/or coughing





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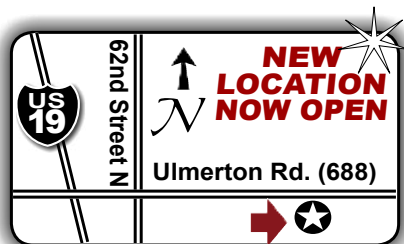
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ARTICLES FOR SALE

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tions side by side extras. 727-243-4100
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FOR SALE - SHED CONTENTS:
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& equipment, Air pump, 6 Ton hydraulic
jack, Miter box and saws, 250 PSI
Air compressor, One burner butane hot
plate and canisters (new), Toolbox full,
Sprinkler parts, Staple Gun Tacker, Ax,
Hatchet, Miscellaneous. Fairway Vil-
lage, call 727-536-4331.

ATTENTION RESIDENTS!

Did you know this Emporium/
Classified listing reaches over 21,500
homes in Pinellas County? It goes
into 60 community newsletters (just
like this one) from Dunedin to St.
Petersburg. This is a great market to
sell items, advertise your next event,
try and get help for a function, and
many other great things. Remember
to think about this the next time
you're planning something.

-Monthly Media Staff

MAY AD DEADLINE - APRIL 10, 2016

• Advertise BUY, SELL, TRADE ITEMS by sending copy & check to Monthly Media at P.O. Box 1023, Venice, FL 34284.
• Ads over 10 words must be accompanied by \$.80 per extra word or publisher will edit. • No mobile home sales, no
professional products or services. SORRY: No ads accepted by phone or email. DEADLINE: 10th OF EACH MONTH.

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Monthly Mania: It Pays (Up to \$100) To Patronize the Advertisers in Your Newsletter

THOUSANDS manufactured home residents have won over **\$135,000** since our contest began. It's simple to play ... when you patronize a current advertiser, ask for a Monthly Mania ticket (or a reasonable facsimile) and fill it out completely. Put the ticket in our Monthly Mania drop box in your community or mail your paid receipt to us at **Monthly Media • 220 Bahama St. • Venice, FL 34285**. That's all you do. At the end of the month the Publishers will pick up the tickets and hold a drawing. If your ticket is drawn, we mail you a check.

(Allow 4-6 weeks for mailing of check). This month's cash winners are:

Roger Legg.....\$100	Century Awnings	Lorraine Runza.....\$5	Doll Brothers Carpet Cleaners
Linda Roy.....\$10	Modern Air Conditioning Service	James Zoltek.....\$5	Largo Plumbing
Kathy Fry.....\$10	Master Plumbers and Septic, Inc.	Sharon Abbotts.....\$5	Largo Tech Services, LLC
John Gagne.....\$10	Underhome Armor, LLC	Linda Wolf.....\$5	Battleline Termite & Pest Control
Alex Campbell.....\$10	Imperial Electric of Pinellas, Inc.	David Panach.....\$5	Natures Resource Pest Control, Inc.
Dave Neumore.....\$10	Mobile Home Depot	Betty Lyons.....\$5	Jones & Sons Plumbing, Inc.
Sherry Carnation.....\$10	Bill the Carpet Guy	Joan Hunnicutt.....\$5	Appliance Specialty
Charles Ingram.....\$10	Jones & Sons Plumbing, Inc.	Frank Komar.....\$5	Bob's Mobile Home Washing
Elizabeth Panek.....\$10	O.E. Wilson Insurance	Roger Morgan.....\$5	E & E Gliddon Air Conditioning, Inc.
Thom Brown.....\$10	Sunset Appliance Service	Richard Szarlan.....\$5	Boss Electric Corp.
Tony Stavdohar.....\$10	1st Class Handyman Service, Inc.	Mel Fisher.....\$5	Bill the Carpet Guy
Darlene Davidson.....\$10	Denny's Plumbing, Inc.	Cole Akins.....\$5	Boss Electric Corp.
Harry Knappage.....\$10	Air Masters of Pinellas, Inc.	Laverne Fredrick.....\$5	Air Masters of Pinellas, Inc.
Lowell Barnett.....\$10	Palm Hill	Ann Tindall.....\$5	A Happy Cleaning
Brian Heltcher.....\$5	Royal Enterprises	Helen Flowers.....\$5	Heller's Mobile Home Washing
Robert Sabatelli.....\$5	ASE - Auto Service Experts	Charles Barnum.....\$5	Air Masters of Pinellas, Inc.
William Keefe.....\$5	Boss Electric Corp.	Theresa Beaudet.....\$5	Largo Plumbing Co.
Len Gilray.....\$5	Heller's Mobile Home Washing	Phyllis Tuohy.....\$5	Jones & Sons Plumbing, Inc.
Terry Riley.....\$5	Doll Brothers Carpet Cleaners	Barbara McCann.....\$5	Bob Steele Appliance Repair
Janet Burns.....\$5	Jones & Sons Plumbing, Inc.	Basil Burrell.....\$5	Haseney Electrical Services, Inc.
Vincent Mosakowski.....\$5	E & E Gliddon Air Conditioning, Inc.	Kenneth Daves.....\$5	Battleline Termite & Pest Control
Jan Carrie.....\$5	Bob Steele Appliance Repair	Cheryl Mills.....\$5	Dunedin Plumbing, Inc.
Edwin Hahn.....\$5	Royal Enterprises	Frances Schettino.....\$5	Rizzotto Tax Advisory Group
Kate Korman.....\$5	Bill the Carpet Guy	Ronald Jeneau.....\$5	AMS Noth West

• Limit of one ticket per visit • Advertiser may have up to 4 winners per month • Advertiser must have bill paid current to qualify • No purchase necessary • Contest void where prohibited by law • Green tickets available at participating Monthly Media advertisers.



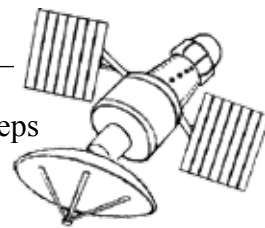
Take these steps to innovation

Innovation is a journey that depends on continuous improvement. Expert James O’Loghlin suggests following these steps to get started:

- Focus on value. Look for inefficiencies in whatever kind of work you do. Challenge assumptions about processes, products, services, and customers. Search for ways to save time or money and increase the value of what your organization does.
- Gather ideas. Brainstorm some possible solutions, and share them with your colleagues. Ask for feedback. Be prepared for criticism, and stay ready to adapt your ideas as necessary, but don’t give in too quickly. Be persistent.
- Present your ideas. Learn how to pitch your innovative ideas without jargon or needless detail. Focus on the story you want to tell—how your idea will help the organization. Anticipate likely questions and objections to show you’ve thought everything through.
- Implement your solution. Be prepared to get to work. Don’t try to do everything yourself; assemble a team to help you with test projects and full implementation.
- Repeat. Follow the same steps for your next project. Once people see your commitment to innovation, they’ll be eager to join in.

Lost in space

Scammers are some of the most creative people around. Finding new and innovative ways of separating fools and their money is what keeps them in business. The famous “Nigerian scam letter” sent by email or fax is perhaps the best known: The sender claims to be a deposed president or king in need of assistance to liberate several million dollars from a foreign bank account. All the recipient has to do is forward some money, and possibly give the sender access to a bank account. The target eventually realizes he or she’s been had, but usually not after losing lots of money.



A new twist on the con game, as reported on the Mother Nature Network website, takes the target into outer space: Victims receive an email from a scientist who claims that in 1989, a Nigerian astronaut went on a mission to a secret Russian space station—and was stranded there when the Soviet Union collapsed. The poor space traveler is still up there, more than 25 years later. He’s been resupplied from the ground all this time, and he’s in good health, but he’d really like to come home. Fortunately, he has back pay coming to him in the amount of about \$15 million dollars. All the target has to do is . . . well, you can probably guess.

No one seems to know if anyone has fallen for this variation of the scam, but it’s certainly a testament to the crooks’ ingenuity—and possibly faith in the gullibility of their victims.

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